



Customer Review

The project is not considered complete until a review call with the partner is completed as well as internal review to identify lessons learned for continued improvement



Alignment - Mutual Qualification

The Rexarc business development team quantitatively assesses each opportunity that comes into Rexarc for alignment to Rexarc's current production capabilities. Potential partners are also assessed for alignment of business methods/practices.



Project Pricing - Budgetary or Detailed

Budgetary pricing is not a formal quote and is typically provided for project planning and/or that have purchase decision dates beyond 30 days.

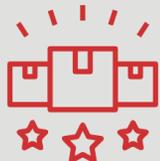
Detailed pricing is provided through a formal quote for a defined scope of work and is valid for a limited period of time. A detailed quote is typically provided for projects that have a purchase decision date within 30 days.

For both, lead time are estimates based on supply chain and production schedule at that time. Final delivery is determined upon customer approval of the design and material lead times verified.



Design Approval

Detailed vessel designs are verified by a third party authorized inspector (AI). Hold points for inspection are assigned as needed for additional quality verification. During this period of time, the Customer Design Sign-Off and Communication Plan are completed.



Final Prep and Quality Review

Based on project scope, value add services are implemented such as Primer, Paint, Skidding, Piping and Instrumentation. A final quality review is completed, and the product is crated according to the method of shipment.



Code Compliance Verification

Weld build up, profiles, undercuts, intrusions and other details accordingly to ASME section 9 code for welding. This also includes verification that material is labeled and concentricity of and alignment between heads and shell are within tolerance. During this phase compliance is also monitored to ensure compliance to our ASME Quality Manual.



In Production

The Operations team takes over to coordinate the purchase of material, assignment of labor resources, and execution of the designs according to the design standards. During this time, the Communication Plan is implemented and communication on the project is provided as much or as little as each customer desires.



Operations Connection

This is a regularly scheduled, cross-functional meeting that identifies the status of each project. During this step, material lead times are verified and the production schedule is completed. The expected due date is established upon verification. Lead times are tracked and communicated.



Rexarc

PROVEN PROCESS